

NVT GROUP: WORKING IN PARTNERSHIP TO PROVIDE INNOVATIVE SOLUTIONS



BRIDGEALL

Bridgeall is a leading privately owned Scottish IT software services company, based in Glasgow, with a solid track record in developing and delivering business critical solutions built on the Microsoft technology stack for the public and private sectors.

Overview of services

- Custom build software development, e.g. 6000 plus .Net days
- Strategic IT Consultancy, Business Process Change Specialist
- Microsoft Dynamics CRM
- Web Development and Design (Java and .Net)
- SharePoint (Intranet, Knowledge mtg, Portal, Records mtg)
- BI Solutions (SQL Server, PowerView)

CASE STUDY: ENERGY SAVING TRUST

The Scottish Government asked the Energy Saving Trust (EST) to manage a project to design and build a register for the collection and validation of Energy Performance Certificates (EPC) for all domestic and non-domestic buildings in Scotland. This involved both the migration of information on the existing domestic register and the creation of a new register for non-domestic buildings. Bridgeall was appointed and the new combined register was designed, developed and deployed within six months.

The Head of Commercial Planning and Delivery with the Energy Saving Trust, Martin Hyland, said: "The big challenge for Bridgeall was to convince us they had the capacity to deal with the complexity of delivering the combined EPC register, something that had not been done before. This was always going to be a tricky journey - we knew the destination but we had no clear route to deliver a one-stop solution for homes and businesses. Bridgeall achieved everything we asked of them, and more. Importantly, the solution was delivered on time and on budget."

He added: "Everyone at the EST has been very impressed with the way Bridgeall dealt with problems, came up with solutions and juggled priorities as we developed this new register. The team was extremely flexible, worked long hours to understand any issues and communicated very effectively with everyone involved. The Bridgeall team is already working on new streams of activity for the EST including the Green Deal."



MARTIN HYLAND

Head of Commercial Planning and Delivery,
Energy Saving Trust:

"In delivering programmes for Government, we rely heavily on Microsoft Dynamics CRM applications for our advice centres. The CRM team at Bridgeall provides a first-class development and application support service for our needs. They have introduced an inclusive, collaborative change and development process that delivers in an agile and well-planned manner. Aside from their technical knowledge, the key differentiators in my view are their attention to detail, commitment to getting the job done and close engagement with our business teams.

A very professional outfit, delivering us reliability in a very dynamic area!"



CENTRAL MARKET AGENCY

The Central Market Agency (CMA) plays a pivotal role in calculating wholesale bills, amounting to £320 million per annum for the Scottish Water industry. The calculations required to work out the charges associated with 150 thousand business customers are extremely complex, but the market requires them to be correct. The CMA therefore needs certainty.

Bridgeall were tasked to build a flexible mechanism that could provide a quick and precise test for a large number, currently around 1000, of complex billing scenarios.

CentralMarketAgency



JEREMY ATKINSON

Chief Executive, Central Market Agency:

"Since I first met Bridgeall five years ago I have been enormously impressed by their ability to solve complex problems and to find solutions that work. This can only be done through an instinctive feel for the utilities market and a 360 degree understanding of what the CMA is trying to achieve. I often find that the Bridgeall team have anticipated issues before they become a problem, a priceless quality in a contractor. They work quickly, to tight deadlines and always deliver high quality solutions."



GILL DOW

Director, Mainstay Trust Ltd:

"We are still in the early stages of CRM adoption within our organisation, but the benefits it will bring to Mainstay are huge, as it future proofs our processes and conforms to strict governance policies and Care Inspectorate requirements. Bridgeall have been a delight to work with and I wouldn't hesitate to recommend them as a Microsoft Dynamics CRM partner."



MARCIA JARNELL

Information Services Manager, North Lanarkshire Council:

"Bridgeall were selected by North Lanarkshire Council to enhance an existing application to link Hewlett Packard's TRIM document management solution with Microsoft Word on Windows 7. Working with Bridgeall on this project has been a rewarding experience. The Bridgeall team understood our needs, provided an effective solution and delivered it to us in a timely manner. We were delighted with the results and look forward to working with Bridgeall again in the future."

NVT Group

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